

An aerial, black and white photograph of Venice, Italy, showing the Grand Canal, the Campanile di San Marco, and various historic buildings. The word "DIGITAL" is overlaid in large, bold, green capital letters across the center of the image.

# DIGITAL

Welcome to  
**Innovation Experience 2019**

Inspiring your digital transformation in HVAC and Refrigeration

**Sandro Battagli**  
VP, General Manager  
Eliwell by Schneider Electric  
HVAC-R Machine Solutions



# Life is On

We empower all to  
**do more with less**,  
ensuring Life is On everywhere,  
for everyone, at every moment.

We provide energy and automation digital solutions  
for **efficiency and sustainability**.

Life Is On

**Schneider**  
Electric

# Life Is On when life is...

## DIGITAL

IoT is more accessible than we think

10% of data

are utilized today

Unlimited benefits from...

- reactive to **proactive**
- onsite to **mobile and remote**
- site by site to **enterprise**

Life Is  when life is...

**EFFICIENT**

**+50%**

energy consumption  
by 2050

**82%**

of untapped energy potential efficiency  
in buildings

**3x**

We have to become  
3 times more efficient





Life Is On when life is...

# SUSTAINABLE

**40%**

reduction of HFCs by 2025

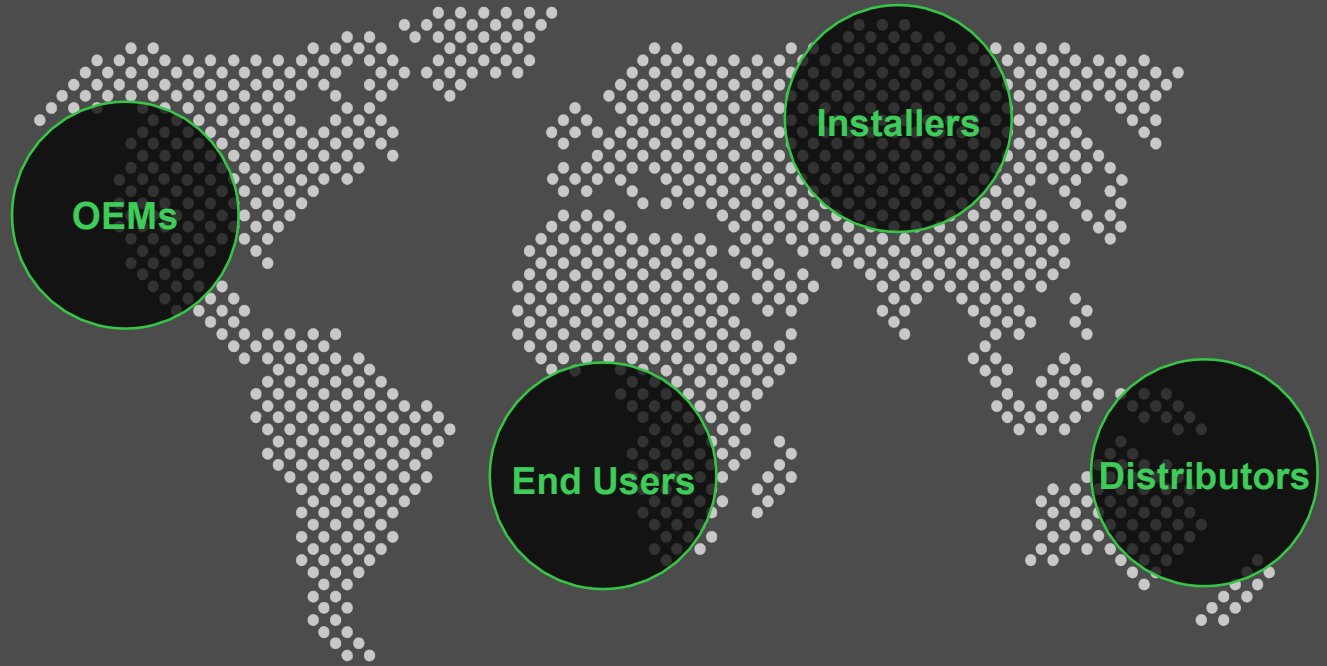
**20%**

refrigerant leaked every year

Technology makes possible to manage natural refrigerants efficiently

We make technology available everywhere for everyone

# A worldwide presence at your service





And now it's time to redefine...

the **next** generation

A central image of the Earth from space, showing city lights at night. A semi-transparent network of white lines and dots is overlaid on the globe, suggesting a global network or data flow. The background is a dark space with stars and a faint constellation pattern.